

# GCSE Business - week by week revision schedule (2023)

**Paper 1 – Thursday Afternoon – 18<sup>th</sup> May (1hr45)**

**Paper 2 – Monday Afternoon – 12<sup>th</sup> June (1hr 45)**

- [AQA | GCSE | Business | Assessment resources](#) – GCSE Business past paper questions- you can also ask your class teacher for past paper questions.
- [Business: AQA GCSE \(senecalearning.com\)](#)- collection of revision questions, case studies and knowledge-based activities
- [GCSE Business Revision Blast | Business Basics | tutor2u](#)– live videos where students can complete questions and check their answers

Week	Topics	Re-visit Work	Suggested Activities
Week 1 30 <sup>th</sup> Jan	Production Processes	<ul style="list-style-type: none"> <li>• Methods of production including job and flow</li> <li>• Efficiency in production including lean production and identifying types of waste a business can have (time, costs, materials)</li> <li>• Methods of lean production (Kaizen and JIT)</li> </ul>	<ul style="list-style-type: none"> <li>• Revision cards on key terms (definitions on one side, key word on the other)</li> <li>• Past paper questions:               <hr/>               2019, Paper 1, Q3.8, 12 marks                2021, Paper 1, Q1.9, 2 marks  <hr/>               2020, Paper 1, Q1.10, 2 marks                2022, Paper 1, Q3.6, 6 marks  <hr/>               2019, Paper 1, Q1.4, 1 mark                2022, Paper 1, Q3.7, 12 marks             </li> </ul>
Week 2 6 <sup>th</sup> Feb	The Role of Procurement	<ul style="list-style-type: none"> <li>• Ways a business can manage stock (JIT and JIC)</li> <li>• Choosing the correct supplier (using price, quality and reliability)</li> <li>• Supply chain management</li> <li>• Logistics process</li> <li>• Benefits of an effective supply chain</li> </ul>	<ul style="list-style-type: none"> <li>• Revision cards on key terms (definitions on one side, key word on the other)</li> <li>• Create a glossary of key terms</li> <li>• Past paper questions               <hr/>               2021, Paper 1, Q1.11, 2 marks  <hr/>               2019, Paper 1, Q2.4, 9 marks                2022, Paper 2, Q1.3, 1 mark  <hr/>               2019, Paper 1, Q3.4, 6 marks             </li> </ul>
Week 3 13 <sup>th</sup> Feb	The Concept of Quality	<ul style="list-style-type: none"> <li>• Methods of measuring quality (quality control and quality assurance)</li> <li>• TQM</li> </ul>	<ul style="list-style-type: none"> <li>• Revision cards</li> </ul>

		<ul style="list-style-type: none"> <li>• Importance of measuring quality</li> </ul>	<ul style="list-style-type: none"> <li>• Past paper questions:  <u>2020, Paper 1, Q1.7, 2 marks</u>  2019, Paper 1, Q2.2, 2 marks  <u>2022, Paper 1, Q1.5, 1 mark</u>  2019, Paper 1, Q3.1, 2 marks</li> </ul>
<b>Week 4</b> <b>20<sup>th</sup> Feb</b>	<b>Good Customer Service and Technology</b>	<ul style="list-style-type: none"> <li>• The 6-step sales process</li> <li>• How businesses can provide good customer service</li> <li>• Consequences of poor customer service</li> <li>• Advances in ICT and their impact on customer service</li> <li>• E-Commerce and M-Commerce</li> <li>• Digital communication</li> <li>• Digital technology</li> <li>• Uses of ICT in Business</li> <li>• Robotics</li> <li>• Intranet and Extranet</li> <li>• Cloud computing services</li> </ul>	<ul style="list-style-type: none"> <li>• Create a mind map to highlight all of the information surrounding good customer service and technology</li> <li>• Past paper questions:  2019, Paper 1, Q2.6, 6 marks  2021, Paper 1, Q3.8, 12 marks  2020, Paper 1, Q3.4, 6 marks  2022, Paper 1, Q1.4, 1 mark  2020, Paper 2, Q3.5, 2 marks</li> </ul>
<b>Week 5</b> <b>27<sup>th</sup> Feb</b>	<b>Ethics and the Environment</b>	<ul style="list-style-type: none"> <li>• How can a business behave ethically?</li> <li>• The trade off between ethics and profit</li> <li>• Sustainability</li> <li>• Benefits of behaving ethically</li> <li>• Types of pollution (air, noise, light, water, land)</li> <li>• Global warming and the impact on business</li> </ul>	<ul style="list-style-type: none"> <li>• Mind map on ethics and the environment</li> <li>• Past paper questions:  <u>2022, Paper 2, Q1.2, 1 mark</u>  2019, Paper 2, Q3.2, 6 marks  <u>2020, Paper 2, Q1.8, 2 marks</u>    <u>2020, Paper 1, Q2.1, 2 marks</u>  2021, Paper 1, Q3.4, 1 mark  2022, Paper 2, Q3.6, 12 marks</li> </ul>
<b>Week 6</b> <b>6<sup>th</sup> March</b>	<b>Economic Climate</b>	<ul style="list-style-type: none"> <li>• Interest rates and the effect they have on businesses</li> <li>• Level of employment and the impact this has on a business</li> <li>• Consumer spending</li> </ul>	<ul style="list-style-type: none"> <li>• Research unemployment figures and levels of consumer spending</li> <li>• Past paper questions:</li> </ul>

			<p>2022, Paper 1, 2.4, 2 marks</p> <hr/> <p>2019, Paper 2, Q2.2, 6 marks</p> <p>2021, Paper 2, Q1.2, 1 mark</p> <hr/> <hr/> <p>2020, Paper 1, Q1.9, 2 marks</p> <hr/> <p>2022, Paper 2, Q1.10, 2 marks</p>
<p><b>Week 7</b> <b>13<sup>th</sup></b> <b>March</b></p>	<p>Globalisation (incl Exchange Rates)</p>	<ul style="list-style-type: none"> <li>• Why may a business choose to globalise?</li> <li>• Benefits and drawbacks of globalisation to a business</li> <li>• Exchange rates (SPICED and WPIDEC)</li> </ul>	<ul style="list-style-type: none"> <li>• Revision cards</li> <li>• Past paper questions: <ul style="list-style-type: none"> <li>2020, Paper 2, Q3.2, 2 marks</li> <hr/> <li>2020, Paper 2, Q3.6, 4 marks</li> </ul> </li> </ul>
<p><b>Week 8</b> <b>20<sup>th</sup></b> <b>March</b></p>	<p>Legislation</p>	<ul style="list-style-type: none"> <li>• Employment Law (equality act, minimum wage, living wage)</li> <li>• Health and Safety Law</li> <li>• Consumer Law (consumer rights act, trade descriptions act)</li> </ul>	<ul style="list-style-type: none"> <li>• Mind map on the different pieces of legislation</li> <li>• Past paper questions: <ul style="list-style-type: none"> <li>2021, Paper 2, Q1.10, 2 marks</li> <hr/> <li>2019, Paper 1, Q3.6, 2 marks</li> <li>2021, Paper 1, Q1.12, 2 marks</li> <hr/> <li>2020, Paper 1, Q1.11, 2 marks</li> <li>2021, Paper 1, Q2.4, 2 marks</li> <hr/> <li>2022, Paper 1, Q1.9, 2 marks</li> </ul> </li> </ul>
<p><b>Week 9</b> <b>27<sup>th</sup></b> <b>March</b></p>	<p>The Competitive Environment</p>	<ul style="list-style-type: none"> <li>• Types of markets (local, national, global and electronic)</li> <li>• Effects of strong and weak competition</li> <li>• Factors a business can compete on</li> <li>• Uncertainty (to include economic reasons, competitor actions, changes in society) and risk (calculated?)</li> <li>• Reasons for business failure</li> <li>• Ways to reduce risk</li> </ul>	<ul style="list-style-type: none"> <li>• Past paper questions: <ul style="list-style-type: none"> <li>2021, Paper 1, Q3.2, 4 marks</li> <hr/> <li>2020, Paper 1, Q3.2, 2 marks</li> <li>2020, Paper 2, Q1.9, 2 marks</li> </ul> </li> </ul>

<p><b>Week 10 3<sup>rd</sup> Apr</b></p>	<p>Organisational Structures</p>	<ul style="list-style-type: none"> <li>• Hierarchical structures to include tall, flat, wide, narrow</li> <li>• Span of control</li> <li>• Delegation</li> <li>• Different job roles within a business (CEO, director, manager, team leaders, operatives, support staff)</li> <li>• Chain of command</li> <li>• Centralisation</li> <li>• Decentralisation</li> </ul>	<ul style="list-style-type: none"> <li>• Mind map on Organisational structures with diagrams to represent the various key terms</li> <li>• Past paper questions:</li> </ul> <p>2020, Paper 1, Q1.1, 1 mark</p> <p>2021, Paper 1, Q2.5, 6 marks</p> <p>2022, Paper 1, Q1.8, 2 marks</p> <hr/> <p>2022, Paper 1, Q3.7, 12 marks</p> <hr/> <p>2020, Paper 1, Q1.;4, 1 mark</p> <hr/> <p>2019, Paper 1, Q1.9, 2 marks</p> <hr/> <p>2019, Paper 1, Q1.8, 2 marks</p> <p>2020, Paper 1, Q3.7, 12 marks</p> <hr/> <p>2021, Paper 1, Q1.2, 1 mark</p> <hr/>
<p><b>Week 11 10<sup>th</sup> Apr</b></p>	<p>Recruitment and Selection</p>	<ul style="list-style-type: none"> <li>• The recruitment process (job analysis, job advert, job description, person specification, CV, application form)</li> <li>• The selection process (Process applications, shortlist, references, interviews, offer and rejection letters, employment contract)</li> <li>• Employment contracts (0 hour, part time, full time, job share)</li> <li>• Internal and External recruitment</li> </ul>	<ul style="list-style-type: none"> <li>• Draw a flow diagram of the recruitment and selection process</li> <li>• Past paper questions:</li> </ul> <p>2019, Paper 1, Q1.7, 2 marks</p> <p>2020, Paper 1, Q1.12, 4 marks</p> <hr/> <p>2020, Paper 1, Q1.5, 1 mark</p> <p>2021, Paper 1, Q1.5, 1 mark</p> <hr/> <p>2019, Paper 1, Q1.10, 2 marks</p> <hr/> <p>2022, Paper 1, Q1.10, 2 marks</p> <hr/> <p>2022, Paper 1, Q3.3, 6 marks</p> <hr/> <p>2019, Paper 1, Q1.1, 1 mark</p> <p>2022, Paper 1, Q1.12, 4 marks</p> <p>2022, Paper 1, Q3.7, 12 marks</p> <hr/> <p>2019, Paper 1, Q2.7, 9 marks</p> <hr/> <p>2019, Paper 1, Q1.12, 4 marks</p> <p>2021, Paper 1, Q1.3, 1 mark</p> <p>2021, Paper 1, Q2.6, 9 marks</p>

<p><b>Week 12</b> 17<sup>th</sup> Apr</p>	<p>Motivating Employees</p>	<ul style="list-style-type: none"> <li>● Financial and Non-Financial methods of motivation</li> <li>● Benefits of motivated employees</li> <li>● Management styles (autocratic and democratic) and the impact they have on motivation</li> </ul>	<ul style="list-style-type: none"> <li>● Past paper questions:</li> </ul> <p>2019, Paper 1, Q3.5, 2 marks</p> <hr/> <p>2019, Paper 1, Q3.7, 6 marks</p> <p>2020, Paper 1, Q2.7, 9 marks</p> <p>2021, Paper 1, Q1.7, 2 marks</p> <p>2022, Paper 1, Q1.1, 1 mark</p> <hr/> <p>2021, Paper 1, Q3.3, 6 marks</p>
<p><b>Week 13</b> 24<sup>th</sup> Apr</p>	<p>Training</p>	<ul style="list-style-type: none"> <li>● Methods of training (induction, on the job and off the job)</li> <li>● E-learning and its benefits</li> <li>● Factors affecting the choice of training</li> </ul>	<ul style="list-style-type: none"> <li>● Mind map on types of training with benefits and drawbacks as well as examples for each</li> <li>● Past paper questions:</li> </ul> <p>2020, Paper 1, Q3.7, 12 marks</p> <hr/> <p>2020, Paper 1, Q1.6, 1 mark</p> <p>2022, Paper 1, Q1.2, 1 mark</p> <hr/> <p>2019, Paper 1, Q2.5, 2 marks</p> <p>2022, Paper 1, Q2.5, 6 marks</p>
<p><b>Week 14</b> 1<sup>st</sup> May</p>	<p>Final Revision on <b>ALL Year 9</b> topics for Paper 1</p>	<ul style="list-style-type: none"> <li>● Purpose and Nature of Business</li> <li>● Business Ownership</li> <li>● Setting Aims and Objectives</li> <li>● Stakeholders</li> <li>● Location</li> <li>● Business Planning</li> <li>● Expanding a Business</li> <li>● Organisational Structures</li> <li>● Recruitment and Selection</li> <li>● Methods of Motivation</li> <li>● Training</li> </ul>	<ul style="list-style-type: none"> <li>● Mind map on ALL Y9 knowledge</li> <li>● Structure revision (re-write the exam structure so you know exactly what is needed)</li> </ul>
<p><b>Week 15</b> 8<sup>th</sup> May</p>	<p>Final Revision on <b>ALL Year 10</b> topics for Paper 1</p>	<ul style="list-style-type: none"> <li>● Production Processes</li> <li>● The Role of Procurement</li> <li>● The Concept of Quality</li> <li>● Good Customer Service</li> <li>● Technology</li> <li>● Ethics and the Environment</li> <li>● The Economic Climate</li> <li>● Globalisation</li> <li>● Legislation</li> <li>● The Competitive Environment</li> </ul>	<ul style="list-style-type: none"> <li>● Mind map on ALL Y10 knowledge</li> <li>● Structure revision (re-write the exam structure so you know exactly what is needed)</li> </ul>